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1 UNITED STATES DISTRICT COURT
2 SOUTHERN DISTRICT OF NEW YORK

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3 ORACLE CORPORATION,

4 Plaintiff,

5 v.

18 Civ. 3440 (GHW)

6 CHARTIS SPECIALTY INSURANCE
7 COMPANY,

8 Defendant.

Conference

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9 New York, N.Y.

10 June 26, 2018

3:41 p.m.

11 Before:

12 HON. GREGORY H. WOODS,

13 District Judge

14 APPEARANCES

15 McKOOL SMITH, PC

Attorneys for Plaintiff

16 BY: ADAM S. ZIFFER, ESQ.

ROBIN COHEN, ESQ.

17 BRESSLER, AMERY & ROSS, P.C.

18 Attorneys for Defendant

19 BY: ROBERT NOVACK, ESQ.

MICHAEL D. MARGULIES, ESQ.

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(Case called)

THE DEPUTY CLERK: Counsel, please state your names for the record.

MR. ZIFFER: On behalf of the plaintiff, Adam Ziffer.

MS. COHEN: Good afternoon, your Honor. Robin Cohen on behalf of the plaintiff.

THE COURT: Thank you. Good afternoon.

MR. NOVACK: Robert Novack on behalf of the defendant.

MR. MARGULIES: Michael Margulies for the defendant.

THE COURT: Good. Thank you very much. Good afternoon.

So we're here for an initial pretrial conference with respect to this case. My agenda for the conference follows:

First, I'm going to give each of the parties the opportunity to describe any legal or factual issues that you'd like to bring to my attention in connection with the case. We've already discussed the case, and I've reviewed the materials that have been submitted on the docket to date, with the exception of the answer. Still, I look forward to hearing from you with respect to any issues that you'd like to highlight for me during this conference.

Second, I hope to discuss the process that we'll be using to litigate the case going forward. For that purpose, I expect to look to the proposed case management plan and scheduling order that the parties have submitted as the

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1 framework for that conversation.

2 And last, I hope to discuss what I can do to help the
3 parties facilitate a resolution of the case, in particular the
4 prospect of a reference to the assigned magistrate judge as
5 soon as practicable.

6 Good. So that's my agenda. Is there anything that
7 either set of parties would like to add to that agenda before
8 we proceed?

9 MR. ZIFFER: Not from the plaintiffs, your Honor.

10 THE COURT: Thank you.

11 Counsel?

12 MR. NOVACK: No, your Honor.

13 THE COURT: Good. Thank you.

14 Counsel for plaintiff, what would you like to tell me
15 about the case?

16 MR. ZIFFER: Well, briefly, your Honor, this is a case
17 where Oracle is seeking insurance coverage under an insurance
18 policy that was written to cover allegations that in the course
19 of its provision of professional services, there were errors or
20 omissions. Oracle was contracted with the State of Oregon to
21 put together their health information exchange, the Obamacare
22 equivalent but at the state level, and they worked on a project
23 for a number of years and then, for a variety of reasons, it
24 blew up as it was approaching launch. There was some
25 significant discourse between state and Oracle with respect to

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1 how to manage the deterioration of the relationship, and at
2 some point during that process, a tolling agreement was
3 exchanged and Oracle put its insurance company -- there was a
4 tower of insurance -- on notice of a potential claim at that
5 time. Ultimately the state of Oregon issued a civil
6 investigation demand, Oracle continued to try to settle its
7 dispute with the state of Oregon, but at some point in time I
8 believe it was the Oregon attorney general made a speech and
9 informed the public that it was being directed by the governor
10 to sue Oracle on the contract.

11 In an effort to defend against the ripening claim,
12 Oracle filed the lawsuit to try to secure a federal forum. It
13 sued for breach of contract and I think eventually also for
14 copyright infringement in federal court. It was the equivalent
15 of an effort to plant the flag in a federal case where it
16 thought it would get a better shot than in Oregon state court.

17 Less than two weeks later, the state of Oregon filed
18 what we refer to as the main case in Oregon state court against
19 Oracle and brought a number of causes of action, about 13. I'm
20 not going to go into them in detail because we discussed them
21 with your Honor previously during the premotion conference,
22 claims ranging from breach of contract to fraud and RICO.
23 There were another five lawsuits that were filed that we refer
24 to in our complaint, and the five lawsuits, I think one was
25 brought by the state of Oregon for an injunction, four others

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1 were brought by Oracle. This was a massive litigation that was
2 focused on the state of Oregon's claim for approximately
3 \$7 billion for the failure of the healthcare system that Oracle
4 designed for the state of Oregon.

5 Eventually these cases settled. And they all settled
6 at once. There was a significant negotiation, and I also won't
7 go into what we've discussed previously about the carrier's
8 appraisalment or involvement in the details of the settlement
9 and the facts leading up to it. What we're here about are the
10 costs of defense fees, which were in the range of ■■■ to
11 \$■■■ ■■■■■. There were a number of firms. All of the
12 invoices in negotiations had been provided to the defendant
13 here. And there is also \$35 million that is the value of the
14 settlement. 25 million was paid for Oregon's legal fees and
15 \$10 million was paid by Oregon for stem funding.

16 So what happened was, there's a \$■■■■■■■■■■
17 self-insured retention or deductible. So the first ■■■■■■■■■■
18 of the over \$■■■■■■■■■■ in loss goes there. Then comes
19 Beazley, which is an insurance company, the primary insurance
20 company, and its policy limit was for \$■■■■■■■■■■. There was
21 some exchange between Oracle and Beazley, and ultimately
22 Beazley paid its \$■■■■■■■■■■ in full.

23 Next up is the defendant here that I'll refer to as
24 AIG. The Oracle looked to AIG to pay. There were over the
25 limits still remaining in the amounts that Oracle paid to its

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1 lawyers, claims expenses, as that's defined under the policy,
2 in addition to the \$35 million of the indemnity spend or the
3 settlement amount. The position that AIG took was that it was
4 not going to acknowledge that there was coverage for a couple
5 of components of the claims expenses. One of those components
6 was the amount that was spent in the main case to defend the
7 Oregon False Claims Act, and I believe it's going to be a
8 motion for judgment on the pleadings. We've looked at that,
9 and we anticipate it's going to take that form.

10 Additionally, AIG took the position that the funds
11 that Oracle spent in pursuing the affirmative lawsuits -- the
12 federal court action, there was another action against some
13 political supporters of the governor who they alleged had an
14 agenda to blow up the contract with Oracle, there was another
15 litigation that Oregon filed against the governor to produce
16 documents that were going to be used in connection with its
17 defense of the underlying claim, and there was also a writ of
18 mandamus that Oracle filed in DC federal court to try to upend
19 the Oregon state proceeding. So AIG has taken the position
20 that its policy does not cover amounts that were spent in
21 pursuit of these affirmative claims.

22 THE COURT: I'm sorry. This is not core to the issues
23 that are presented here, but what was the basis for the
24 mandamus action?

25 MR. ZIFFER: I believe the position that Oracle took

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1 was that the state lacked standing to attack the contract or
2 the damages. I'm not sure the details of it.

3 THE COURT: That's fine. Please proceed.

4 MR. ZIFFER: Sure. But it was part of a concerted and
5 coordinated defensive effort.

6 So our position is that the language of the policies
7 in the insuring agreement which says that this policy covers
8 claims expenses which the insured -- that's Oracle -- is
9 legally obligated to pay because of any claim, and when we
10 eventually approach your Honor or the jury with the question of
11 whether or not all of its claims expenses are covered, we'll
12 focus on that language, that even the affirmative suits, the
13 claims expenses incurred in connection with them were because
14 of the claim against Oracle. In addition, the definition --

15 THE COURT: Sorry. You say "because of." The
16 language that you just read said "legally obligated to pay
17 because of." What's the basis of the contention that Oracle is
18 legally obligated to take on those claims?

19 MR. ZIFFER: Claims expenses. No different than any
20 other claim expense, that essentially you contract with lawyers
21 to defend a claim, and that generates the legal obligation to
22 pay those claims. AIG has not taken the position that there's
23 no legal obligation with respect to the claims expenses but
24 rather that those claims expenses were not in defense of a
25 claim, and that is language that appears elsewhere in the

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1 policy. To counter their position that the claims expenses
2 incurred in connection with the affirmative suits were not in
3 defense of a claim, we'll point to this language that says that
4 claims expenses are covered if they are because of any claim.
5 And that's in the insuring agreement.

6 THE COURT: Thank you.

7 And the words are "because of any claim," "not legally
8 obligated to pay because of any claim"?

9 MR. ZIFFER: I'll read it in total. That they agree,
10 and now I'm quoting, "to pay on behalf of any insured damages
11 and claims expenses in excess of each claimed deductible, which
12 the insured shall become legally obligated to pay because of
13 any claim."

14 And Oracle will show how the words "because of any
15 claim" in that phrase are broader than only those claims
16 expenses that they would be legally obligated to pay in defense
17 of a claim.

18 In addition --

19 THE COURT: I'm sorry. Let me just take a step back.

20 MR. ZIFFER: Sure.

21 THE COURT: The "legally obligated" in your view
22 refers specifically to the contractual obligation between
23 Oracle and its counsel; it's not a reference to whether or not
24 this is a mandatory counterclaim or something that they're
25 legally obligated to pursue in connection with the litigation?

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1 MR. ZIFFER: That's correct. Typically the words
2 "legally obligated" are focused on in the context of damages,
3 and often the litigation around that language in an insurance
4 policy has to do with whether or not there really was liability
5 for a particular claim. I haven't seen it litigated in the
6 context of the claims expenses, and again, it's not something
7 that AIG has raised, the phrase "legally obligated" is a basis
8 to avoid the claims expenses.

9 THE COURT: Thank you for the education. Please
10 proceed.

11 MR. ZIFFER: In addition, the definition of "claims
12 expenses" has a number of components to it, and one of them is
13 particularly expansive. Sorry, your Honor. I'm looking for
14 it.

15 So "claims expenses" means, and definition 2 is "all
16 other fees, costs, and expenses resulting from the
17 investigation, adjustment, defense, and appeal of a claim,
18 suit, or proceeding arising in connection therewith." So we
19 will rely on that expansive definition of "claims expenses" to
20 further support the proposition that the claims expenses
21 incurred in connection with the affirmative claims are covered.

22 THE COURT: Thank you. And with reference to the
23 "arising in connection therewith" language, which you argue is
24 broader.

25 MR. ZIFFER: Than just in defense of a claim. Yes.

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1 THE COURT: Understood.

2 Anything else that you'd like to tell me?

3 MR. ZIFFER: Only the point that to the extent that
4 the \$35 million settlement value is covered, we exhaust the
5 limits of the AIG policy [REDACTED], without getting into the
6 question of whether or not portions of the defense costs are
7 covered, and with respect to that question, of course this
8 policy follows form to the Beazley policy, the primary policy
9 that paid its full limits. And to the extent that I didn't
10 mention it, and I don't think I did, what I was quoting from
11 was actually the primary Beazley policy to which the AIG policy
12 follows form. That's what the case is about.

13 You know, the consent to settle issue we've discussed
14 before. This allocation point will be the other one. Counsel
15 and I have -- our firms and us individually have had a number
16 of cases together, so I anticipate that we're going to really
17 be able to focus in on these issues in dispute and do it in an
18 efficient way, as we've done historically.

19 THE COURT: Good. Thank you. I appreciate that.

20 Counsel for defendant.

21 MR. NOVACK: Good afternoon, your Honor.

22 I think Mr. Ziffer gave a fairly good description of
23 what the case is about.

24 I guess the three main issues here are whether or not
25 these affirmative claims are covered at all under the primary

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1 policy. The language your Honor has pointed to, as well as
2 other language in the policy, in our view, and based upon many
3 authorities, which I'm sure we'll bring to your attention at
4 the appropriate time, that these insurance policies do not
5 cover affirmative claims and that the language of the policy
6 does not support what they've indicated here. There are a
7 number of underlying claims that are based upon fraud or other
8 intentional misconduct which we believe are not covered. This
9 is a professional liability policy. The language of the
10 insuring clause talks about negligent acts or unintentional
11 acts. It's not intended to cover intentional fraud or claims
12 of that sort.

13 The issue with respect to the indemnity claim, which
14 we believe was waived by not seeking consent of the insured
15 prior to making a settlement arrangement with the plaintiffs, I
16 think probably as we indicated in our conference call with the
17 Court, will likely resolve as a matter of law whether or not
18 the indemnity claim is even covered. If the indemnity claim is
19 covered, the case will have a different complexion, and I think
20 that's one of the reasons both sides would like to get it
21 resolved early on.

22 With respect to the defense costs, while there were
23 approximately [REDACTED] or \$[REDACTED] in fees, we're still
24 looking at invoices, quite a bit of them, quite a few of them.
25 One of AIG's contentions has been that Beazley, who was the

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1 underlying primary carrier, was going to exhaust its limits
2 regardless of whether or not affirmative claims were covered,
3 fees of law firms for affirmative claims were covered, was
4 going to exhaust its limits with respect to defense costs, even
5 if you were to cut this \$ [REDACTED] of fees in half. Our
6 position is that our policy limits will not be triggered or
7 reached because many of the claims with respect to defense
8 costs are not covered at all in the first instance, and even if
9 they were covered, we believe we would be able to establish
10 that the fees are, on their face, either not covered because of
11 the nature of the claims or because of the failure to cooperate
12 with the insurers to keep accurate and appropriate records with
13 respect to where monies were spent. I don't want to get too
14 deep into the weeds, but there are -- I think it's
15 approximately \$ [REDACTED] in fees. Much of it is block billing
16 with no indication on which of the seven or eight matters they
17 were handling they were billing time to. Issues like that,
18 which are likely to be the subject of expert testimony at some
19 point.

20 So I think the initial applications that both sides
21 would bring, which the Court asked us to bring to your
22 attention, probably will go a long way to resolving perhaps the
23 case as a whole or narrowing the issues.

24 THE COURT: Thank you. Good.

25 So counsel for plaintiff, can I hear from you

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1 regarding what you anticipate doing with respect to fact and
2 expert discovery in the case. I want to hear both about the
3 substantive issues that you expect to elucidate through
4 discovery and also to get some sense of the scope of discovery
5 that you anticipate taking.

6 MR. ZIFFER: Sure.

7 Substantively, the substantive areas, we're going to
8 want to talk with the claims handler at AIG and/or the
9 underwriter about their understanding of some of the policy
10 language that I've mentioned and also that counsel has
11 mentioned. We got their answer yesterday, I believe, and there
12 are, I don't know, maybe ten or so exclusions, most of which we
13 think facially don't apply. So we'd spend some time with a
14 corporate representative working through whether there's any
15 factual support or what the theory is as to why they apply.
16 And those may go away. I hope and expect that they will.

17 We're going to want to do some more significant
18 drill-down on the questions surrounding the information that
19 was provided during the time of settlement, both before and
20 after, to understand both from the insurance company's side
21 what information they were provided and what kind of decisions
22 they were making and what kind of engagement they were
23 anticipating, and in that regard, we also may want to take some
24 limited third-party discovery, because the insurance broker --
25 here I believe it was Marsh McLennan -- was working as a

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1 conduit of information between Oracle on the one hand and the
2 insurance companies on the other hand. So that broker will
3 also have information about -- or will have discovery about the
4 information that was provided from Oracle to the insurance
5 companies with respect to the settlement.

6 Factual discovery, I think that's it, that I can
7 perceive from right now. If one of the exclusions -- I looked
8 at them today. I really don't think that other than what we've
9 mentioned today, these other exclusions are going to present an
10 issue. If something did, we would deal with it. But we think
11 discovery is going to be pretty focused.

12 Should I comment on expert discovery as well?

13 THE COURT: Please do.

14 MR. ZIFFER: Sometimes we find it appropriate to get
15 an expert to weigh in on policy language if we think it's
16 ambiguous or if we think we may be saying the same thing,
17 reasonable differing interpretations thereof. So that's
18 something that we would explore as the case matures.

19 And then in addition, I heard counsel mention experts
20 about the fees. In some of these cases where the billings and
21 the reasonableness of the billings are called into question,
22 sometimes policyholders will have an expert who can be of real
23 assistance to a fact finder where you have \$ [REDACTED] in
24 detailed invoices, which can be substantial to work through
25 them and talk through the nature of law firm billing on a

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1 summary basis and to contest challenges of reasonableness, to
2 the extent that they're made.

3 THE COURT: Good. Thank you.

4 Counsel for defendant, I have the same questions for
5 you.

6 MR. NOVACK: So again, I think Mr. Ziffer has a fair
7 appraisal of what's ahead. I probably take issue with the idea
8 that an underwriter's testimony might be necessary, unless
9 they're alleging that the policy is ambiguous. I think New
10 York or even California law, which I think governs here, absent
11 an ambiguity in the policy, I think it's for the Court to
12 determine whether that facts apply with the policy. But I
13 think that's something we'll probably develop as we get further
14 along, whether they're making that allegation, and I would say
15 in roughly 25 percent of our cases do we need an expert to tell
16 us what the policy is intended to say.

17 So with respect to a claims handler, that's a common
18 deposition. We're not going to object to it. We also would
19 likely take the depositions of the people in risk management at
20 Oracle or I think in their general counsel's office, whoever
21 the responsible party was who was communicating what was
22 happening in the underlying cases. We've just become familiar
23 with the claims file recently, your Honor, so I can't give you
24 names or titles at this point.

25 We also, in this particular case, I think would likely

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1 share in the view that the broker who acts as an advocate for
2 Oracle in its communications with the insurer would likely be a
3 fact witness as well. But I'm thinking hopefully something
4 less than a half dozen depositions, perhaps, on each side;
5 hopefully not more than that.

6 With respect to experts, our common practice where we
7 get \$ [REDACTED] in bills dropped on us -- remember we're an
8 excess carrier and a lot of things came to us at the end -- we
9 typically have an expert familiar with the locale where these
10 cases were litigated to give us some advice or opinions with
11 respect to the reasonableness of fees and the types of work
12 that they were doing, and to assist us in trying to allocate
13 the \$ [REDACTED] or so in fees among the various underlying
14 actions, which all relate to whether or not they're covered in
15 the first place, in our view.

16 So I don't think this is a terribly complicated case
17 from the insurer's perspective, and at least at this juncture,
18 hopefully, working cooperatively. I think the only difficult
19 thing for both sides is neither of us know the extent of ESI at
20 this early stage, and that sometimes is something that slows us
21 down a bit, but with respect to scheduling depositions and things like
22 that, generally we don't have problems doing that.

23 THE COURT: Thank you.

24 With respect to ESI, have the parties conferred yet
25 about custodians and potential search terms?

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1 MR. ZIFFER: We have not, your Honor.

2 THE COURT: Thank you. I'll encourage you to do that
3 promptly. For reasons that counsel just articulated.

4 First, I appreciate the fact that the parties have
5 thought carefully about the nature and scope of the discovery
6 that you expect to take. I've reviewed the parties' proposed
7 case management plan and scheduling order, and based on your
8 proffers, I think that the deadlines that you proposed are
9 reasonable. I'd like to suggest a few modifications to the
10 order, however.

11 First, in paragraph 7A of the case management plan,
12 the parties have suggested that the deadline for service of
13 requests to admit be September 18, 2018. I'd like to propose
14 that we move that to September 14, 2018. The date that's
15 proposed is somewhat shorter than the 30 days permitted for
16 production of responses to requests to admit. I'd like to make
17 sure that you have the opportunity to receive those responses
18 prior to the close of fact discovery. Is that an acceptable
19 modification for plaintiff?

20 MR. ZIFFER: Yes.

21 THE COURT: Thank you.

22 Counsel?

23 MR. NOVACK: Yes, your Honor.

24 THE COURT: Good. Thank you.

25 The second issue that I'd like to discuss is in

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1 paragraph 8C of the case management plan. Here, the deadline
2 for expert discovery is stated in paragraph 8B. It's stated
3 there to be November 30, 2018. The deadline for party opponent
4 disclosures in paragraph 8C, however, is the same date, so I'd
5 like to suggest that the deadlines in paragraph 8C be modified
6 to be October 16 and October 30, 2018, respectively. It may be
7 that that's a typographical error.

8 What's your position on those proposed changes?

9 MR. ZIFFER: It was a typographical error. The only
10 question -- and we discussed this -- is whether we wanted a
11 little bit of a gap between the close of fact discovery and the
12 start of expert discovery, to give the experts maybe some room
13 to work with at the very end, so we had discussed November 1
14 and November 16.

15 THE COURT: Thank you.

16 Counsel for defendant, is that acceptable to you?

17 MR. NOVACK: Yes. That's what we had discussed before
18 we came in, your Honor.

19 THE COURT: Good. Thank you.

20 Given a November 16 deadline for production of party
21 opponent expert disclosures, 14 days for completion of expert
22 discovery seems short. Would you like to propose a
23 modification to the deadline in paragraph 8B?

24 MR. ZIFFER: Sure, your Honor. I think three weeks
25 for expert depositions. The problem is usually the scheduling,

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1 not the doing. Maybe just -- see, I don't want to move the
2 summary judgment date out. Can we try to get it done in two
3 weeks?

4 MR. NOVACK: We'll undoubtedly have an expert issue
5 because they're difficult, but yeah, we can try it.

6 MR. ZIFFER: Your Honor, I guess we'd ambitiously try
7 to keep the dates.

8 THE COURT: Fine. Understood.

9 So I'll keep the end date for expert discovery at
10 November 30th. I'll modify the deadlines in paragraph 8C to
11 refer to November 1st and November 16th respectively.

12 I understand that the parties wish to keep the
13 deadline in paragraph 10 for summary judgment motion, which is
14 December 19, 2018. Let me remind you that my rules require the
15 submission of a premotion conference letter prior to submission
16 of the motions for summary judgment. I'll tell you that my
17 usual practice is to schedule the deadline for submission of
18 the motion itself after reviewing that letter such that
19 frequently, the deadline that's contained in paragraph 10 of
20 the case management plan becomes more notional than absolute.
21 That said, if the parties wish to meet that deadline, which has
22 many benefits, I just encourage you to write me promptly with
23 your premotion conference letter so that we can talk about the
24 motion if necessary and so that the parties have no issues
25 meeting the December 19 deadline, but you should be aware that

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1 if during the course of that premotion conference it appears
2 that the parties need more time to file the summary judgment
3 motion, I will frequently entertain that request.

4 Good. I think that is all of the matters that I
5 wanted to discuss in the case management plan itself. Let me
6 just say a few words about the deadlines here.

7 I'm sorry. Counsel? Please.

8 MR. NOVACK: Taking a second look at 8B, maybe
9 December 7th for the expert discovery completion, just a week.
10 Only because experts are difficult to schedule typically, so
11 instead of having 14 days, I would prefer, unless you have --

12 THE COURT: Thank you.

13 Counsel?

14 MR. ZIFFER: No objection.

15 THE COURT: Thank you. I'll modify paragraph 8B as
16 suggested so that expert discovery will be completed by
17 December 7th.

18 Do the parties wish to retain the December 19 summary
19 judgment motion deadline?

20 MR. ZIFFER: Yes, we would.

21 THE COURT: Thank you.

22 Counsel for defendant?

23 MR. NOVACK: That's fine, your Honor.

24 THE COURT: Thank you. Good.

25 So just a few words about the case management plan as

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1 a whole.

2 First, let me just highlight the fact that the
3 deadlines here are real deadlines. Deadlines for completion of
4 fact and expert discovery are deadlines for completion of fact
5 and expert discovery. In other words, I expect that there will
6 be no more discovery of the relevant type after those dates.
7 There are a number of corollaries that flow from that rule.
8 First, if you are unable to resolve a discovery dispute amongst
9 yourselves, please don't hoard it until late in the discovery
10 process or afterwards. You should not expect that I'll add
11 some indefinite amount of time to litigate discovery disputes
12 following the close of fact discovery. Instead, you should
13 bring me a dispute early enough so that I can resolve it and
14 you can get the responsive materials by the close of fact
15 discovery. So the close of fact discovery is not the close of
16 fact discovery and the commencement of fact discovery
17 litigation. It's the close of fact discovery.

18 Similarly, be mindful that as you're scheduling the
19 conduct of discovery, that if you wait until late in the
20 discovery process to request or take discovery, it will leave
21 you with limited time for follow-up discovery. So for example,
22 if you were to wait until October 16th to take a deposition,
23 you would have no time left for any follow-up discovery with
24 respect to any information that you might learn during the
25 course of that deposition. So you are at liberty to schedule

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1 depositions up to that date in the case management plan. That
2 said, there are ultimate constraints -- namely, the deadlines
3 for completion of fact discovery and, with respect to experts,
4 expert discovery.

5 With respect to expert discovery, we have already
6 talked about the deadlines in paragraph 8C. I just want to
7 emphasize the deadline for disclosures under that paragraph.
8 If you fail to provide all of the disclosures required under
9 the rule for any expert by the date specified, you should not
10 expect that your expert will be permitted to provide testimony
11 or other evidence in the case. Now remember that the
12 disclosures rules under 26(a)(2) apply both to report-giving
13 and nonreport-giving experts. So please don't think that you
14 need not provide disclosures for an expert who is not required
15 to provide a report. The disclosures requirements are
16 different for such an expert but not nonexistent. So please
17 comply with all of these deadlines.

18 I'll grant extensions of time but only for good cause
19 shown. I'll scrutinize requests for existence of good cause.
20 And you should also make any requests for an extension within
21 the two days prior to the date sought to be extended. If you
22 fail to do that, you should expect that I'll deny the request.

23 Good. So what can I do to help you resolve the case
24 at this point?

25 MR. ZIFFER: Before we get to that, your Honor, I

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1 wanted to identify one other scheduling issue.

2 THE COURT: Please do. Oh, is this the motion?

3 MR. ZIFFER: Yes.

4 THE COURT: Thank you. Yes. I saw that in your
5 letter.

6 I understand that defendant seeks an extension to the
7 19th of July to accommodate preplanned vacations. Counsel for
8 plaintiff?

9 MR. ZIFFER: Yes, no objection. That way the motions
10 track at the same time, which is convenient for us.

11 THE COURT: Thank you.

12 I'd be happy to grant that request and will modify my
13 order to permit defendant to submit its motion on the 19th of
14 July. Good.

15 So what can I do to help the parties resolve the case
16 early? Counsel for plaintiff?

17 MR. ZIFFER: Well, your Honor, I do think that
18 decisions on the motions that are contemplated will be helpful,
19 as defense counsel pointed out. I also think that a reference
20 to the magistrate, getting a third party involved would be
21 helpful as well. It may make sense to schedule us with the
22 magistrate after those motions are decided. I do think that
23 clarity on at least the two issues that we're talking about
24 briefing would go a long way towards focusing the parties on
25 the case. Frankly, I think the indemnity costs will be in, so

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1 the slicing up of the defense costs will be less significant
2 and there will be lots of ways for us to get through the full
3 \$ [REDACTED], and once that has been confirmed, I think we'll be
4 able to be productive in that regard, and also, when we
5 establish coverage for, you know, half of the claims in the
6 main action, that would be productive as well.

7 Can I confer with my colleague for one second, your
8 Honor.

9 THE COURT: Please do.

10 MR. ZIFFER: Thank you, your Honor.

11 So in terms of timing, I think that we would be
12 optimally situated after that time period, after the decisions.

13 THE COURT: Thank you.

14 Is it plaintiff's position that it would not be
15 appropriate for me to enter a reference until after those
16 motions have been decided?

17 MR. ZIFFER: I think that would be optimal.

18 THE COURT: Thank you.

19 Counsel for defendant, what's your view?

20 MR. NOVACK: Well, I guess we've reached our first
21 disagreement, probably. My sense is that we need to brief
22 these issues because it would be helpful to each of our
23 respective clients, but I think it is likely, depending upon
24 the outcome of the motion, we won't need a settlement
25 conference, because it could dispose of a substantial portion

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1 of the case one way or the other. So my thinking would be to
2 brief it and, if the magistrate were available, perhaps have a
3 conference while the motion was pending.

4 THE COURT: Thank you. Good.

5 Counsel for plaintiff, is that acceptable to you?

6 MR. ZIFFER: I think it will be unproductive. I think
7 that -- we have a gap between ■ and ■ right now, and that's
8 what we're going to have, although I think each side has strong
9 views about where they are. That was reflected in the
10 premotion conference. So I'm always happy to sit in a room,
11 but I think if we're going to make an effort and take the
12 magistrate's time, that that's not the optimal time.

13 THE COURT: Thank you.

14 Let me do this. I'll enter a reference to the
15 assigned magistrate judge. There's benefit of having the
16 reference in place in any event so that you can schedule
17 something promptly. I'll let you discuss with the magistrate
18 judge regarding whether or not you believe it would be fertile
19 for you to take up the conference with him while the motion
20 itself is pending. I ask no more than that you be willing to
21 engage in a conversation about the prospect of settlement. My
22 view of the mediation is not that you expect that you will
23 necessarily agree but simply that you go in with an open mind,
24 with an eye toward the possibility of agreeing, and I think
25 that you can do that even after the motions have been briefed

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1 and before the Court's decided. You'll have a clearer view of
2 the merit of your adversary's arguments even without the
3 benefit of my decision. So I'll encourage you to take up
4 defendant's proposal and will enter a reference and let the
5 magistrate judge know that that's my suggestion regarding
6 timing of the proposed conference.

7 Anything else that we should discuss here? Counsel
8 for plaintiff?

9 MR. ZIFFER: Not from the plaintiff.

10 THE COURT: Good. Thank you.

11 Counsel for defendant?

12 MR. NOVACK: No, your Honor.

13 THE COURT: Good. Thank you, all. This proceeding is
14 adjourned.

15 THE DEPUTY CLERK: All rise.

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